

## BY THE INDUSTRY, FOR THE INDUSTRY

## **BUYER**

#### ANNUAL MEMBERSHIP DUES \$1,950

- One Annual Membership Fee with Opt-In Auto-Renewal
- Includes 2 Attendees to Network/University (Principals, not agents)
  - Additional attendees \$600 (including agents)
- \$400/Agent transportation stipend for Agents traveling to University
- Double occupancy lodging for Agents provided by Host Destination
  - Destination Hosted Pre (and/or) Post FAM

### **SELLER**

# ANNUAL MEMBERSHIP DUES \$1,600-\$2,600

- One Annual Membership Fee with Opt-In Auto-Renewal
  - Includes 1 Attendee to Network/University
    - Additional attendees \$600
- Opportunity to Present to 20+ Proven Sales Agents in a small group setting (\$300 per 10 minute slot - may purchase up to 2 consecutive slots)
  - Mid-year video update distribution to all Member Buyers/Agents
  - If Network/University is in your town opportunity to host Pre/Post FAM

LARGE SUPPLIER	MEDIUM SUPPLIER	SMALL SUPPLIER
\$2,600	\$1,800	\$1,600

### **ALLY**

### ANNUAL MEMBERSHIP DUES \$2,000

- One Annual Membership Fee with Opt-In Auto-Renewal
  - Includes 2 Attendees to Network/University
    - Additional attendees \$600

## **BENEFITS FOR ALL**

• Full Access to SkiTOPS Steep Thoughts Calls & Local Meet Ups